



# OFFICE ACQUISITION PROGRAM

Since our founding in 1991, LBA has acquired, developed and managed over 27 million square feet of office properties. We act strictly as a principal and have full discretion over our funds. We are an active buyer, value relationships and have the ability to execute with certainty.

## INVESTMENT PROFILE

Asset Quality / Property Types

## OPPORTUNISTIC / VALUE-ADD / CORE PLUS

Class A and B

- “A” Locations
- Mixed-use opportunities
- Re-development opportunities
- Conversion of other asset types
- Single assets and portfolios
- Single tenant or multi-tenant
- Corporate owned facilities, short-term or no leaseback

Property Size

All

Geographic Focus

Los Angeles, San Francisco, Seattle, Orange County, Portland, San Diego, Denver and Phoenix

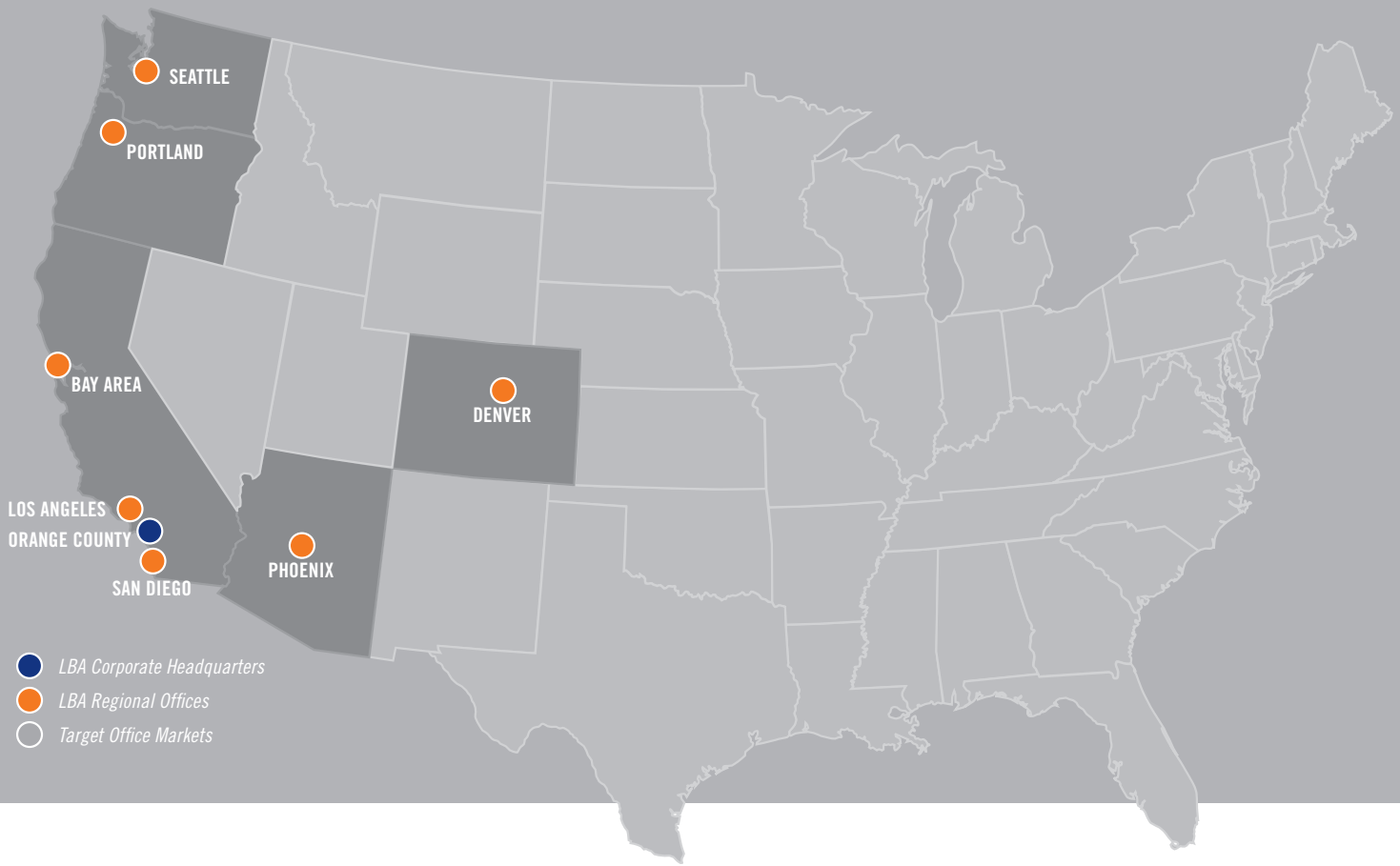
Occupancy Level

Vacant or partially leased, leased with near term rollover



## PREFERRED SUBMITTAL INFORMATION

- Seller price and terms
- Property photographs and aerials
- Rent roll
- Historical and current operating expenses
- Relevant sale and lease comparables
- Site plan
- Argus Run



## REGIONAL ACQUISITION TEAMS

TARGET MARKETS	CONTACT	EMAIL	PHONE
Northern California / Pacific Northwest	Don Shaver	dshaver@LBArealty.com	415.981.9180
Southern California	Eric Brown	ebrown@LBArealty.com	949.833.9329
Colorado	Scott Perry	sperry@LBArealty.com	303.243.3829
Arizona	Bob Hubbard	bhubbard@LBArealty.com	602.648.0905

## ACQUISITION TEAM LEADS

CONTACT	EMAIL	PHONE
Don Shaver, Principal	dshaver@LBArealty.com	415.981.9180
Eric Brown, Senior Vice President	ebrown@LBArealty.com	949.833.9329

## OFFICE PORTFOLIO MANAGER

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